

## Contract Management

*Easily configurable rules-based engine*

*Clear and transparent calculation; identify which contract clauses are triggered for each claim.*

*Upload and store contract documents on one shared network*

### Coverage

- Managed Care/Commercial
- Medicaid
- Medicare
- Primary and Secondary Payer

### Rule Types

- Case Rates
  - Groupers
  - Add-Ons
  - Fee Schedules
  - Carve Outs
  - Case Stop Loss
- \* Custom Logic as Needed*

### Calculation Methods

- MS/APR DRG
  - Fee Schedule
  - 'Lesser Of' Payment Variations
  - % of Charge
  - Per Diem
  - Per Service Unit/Day
- \* Custom logic as needed*

### Special Features

- Tiered Pricing
- Packaged Fee Schedules
- Min Max Charge, LOS, Rev Code and Age Thresholds
- Inpatient and Outpatient Stop Loss Outlier Thresholds

### Performance

- Capacity to run hundreds of patient calculations per minute
- Ability to copy last year's contract for the new year
- Access to a web-based fee schedule upload tool
- Easily map and assign insurance plans to contracts
- Ability to rapidly update and reprocess retroactive rates
- Medicare tables uploaded/updated from CMS website

### Analytics

- Report frequency of different contract lines being triggered
- Review fee schedule rates across all payers for a single CPT/HCPCS
- Review all claims that have been assigned a contract and do not calculate an expected value
- Identify claims that have hit the 'Max Pay Stop Loss' or that have charges close to the 'Outlier Threshold Stop Loss' (to be used for potential Pricing and Charge Capture opportunity)
- Isolate and measure 'lesser of' charge/rate instances
- Measure and report gross to net % return

### Strategic Contract Modeling

- Load model contracts easily by copying the existing contract and changing proposed rates/terms
- Create a baseline claim to be used when modeling new expected calculations
- Add additional model claim parameters prior to calculating the expected value
  - Inflation Rates
  - Alternate Charge Master
  - Revenue Code/CPT/HCPCS changes
- Compare the performance of hypothetical contract versions to each other using actual patient data
- Benchmark contract performance against MCR (or another managed care contract)